



Revision number:

Purchasing Agent: David Gill
801-538-3254

Item: DENTAL EQUIPMENT AND SUPPLIES

Vendor: 22554J Henry Schein, Inc.
135 Duryea Road
Melville, NY 11747

Internet Homepage: www.henryschein.com

General Contact: Lisa Colleran
Phone: 800-851-0400 ext. 8661
Fax: 631-390-8173
Email: dentsm@henryschein.com

Sales Contact: Sales Representative
Phone: 800-851-0400 ext. 8661
Fax: 631-390-8171/8172
Email: dentsm@henryschein.com

Quarterly Report: Arlene Guttadauro
Phone: 800-851-0400 ext. 8664
Fax: 631-390-8173
Email: Arlene.guttadauro@henryschein.com

Price: Discount percentages apply for the categories/catalog pages indicated. Any single item with a list price above \$1,500 is excluded from this contract and must be bid separately.

Equipment repair rates are as indicated.

Terms: Net 30 days

Effective dates: 05/18/05 through 05/17/07

Days required for delivery: 1-3 working days on stock items. 4-6 weeks on non-stock items.

Price guarantee period: Prices in the 2005 catalog are in effect until the 2006 catalog is issued.

Prices change with each new catalog thereafter (each April). Discount percentages and equipment repair rates change only by written addendum.

Freight: FOB Destination, freight prepaid and included (except any hazardous waste charges).

Minimum order: \$9.00 charge applicable for orders less than \$100.

Return Policy: See "Terms of Sale" page in catalog for return policy (page 883 in the 2005 catalog).

Other Considerations: Orders may be placed by email, fax, phone, or website. Call a sales representative to obtain a user ID and password to [www//HSI.com](http://www.HSI.com).

Renewal Options: Two (2) one-year renewal options.

Current catalog copies may be requested from customer service at no additional charge. New catalogs are issued every April.

NEW CONTRACT

It is the responsibility of the agency to ensure that non-contract items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.

This contract resulted from Bid GL5060

This is a multiple award contract. Please also refer to contracts MA1866, MA1885



Pricing
2005 Sullivan-Schein Dental Merchandise Catalog, 155th Edition

<u>Categories</u>	<u>Page Range</u>	Percent Discount*			
		Family Dental(1)		All Other State Entities	
		<u>Brands</u>	<u>House</u>	<u>Brands</u>	<u>House</u>
Alloy Items	42-50	15%	15%	10%	10%
Anesthetics	51-58	15%	15%	10%	10%
Disposables	182-195	21%	21%	18%	20%
Lab Products	525-541	21%	21%	18%	20%
X-Ray Products	692-720	15%	15%	10%	10%
All Others	Various	21%	21%	18%	20%
All Others – Handpieces	297-327	10%	10%	10%	10%
All Others – Small Equipment	Various	10%	10%	10%	10%
All Others – Office Supplies	OP1-OP148	5%	5%	5%	5%

Brands = Brand names other than Sullivan-Schein

House = Typically catalog number prefixes in the 100 – 199 range are S-S Brand

* Also see primary contract MA1885 with Patterson Dental Supply

(1) Family Dental Clinic in the Department of Health

Equipment Repair:

\$10.00 Arrival fee

First ½ hour: \$58.01

Additional ¼ hour: \$23.21

FINET COMMODITY CODE(S):

26000000000 - DENTAL EQUIPMENT AND SUPPLIES

26036000000 - GRINDING AND POLISHING IMPLEMENTS: BURS, CONES, CUPS, DISCS, WHEELS, ETC.

26046000000 - INSTRUMENTS AND DEVICES (ENDODONTIC, ORTHODONTIC, PERIODONTAL, AND GENERAL DENTAL): ARCHES, BANDS, BRACKETS, CURETS, FILES, MIRRORS, POINTS, RASPS, REAMERS, SCALERS (HAND), ETC.

26056000000 - PHARMACEUTICALS, DENTAL: ANESTHETICS, ANTISEPTICS, PLAQUE DISCLOSING LIQUIDS AND TABLETS, ETC.

26079000000 - STERILIZATION SYSTEMS, DENTAL: AUTOCLAVES, ETC.

26082000000 - SUNDRIES, DENTAL: ARTICULATING PAPER AND TAPE, COTTON, DENTAL CARE KITS, FLOSS, GAUZE PADS, PAPER AND PLASTIC ITEMS, SUTURES, TUBING, ETC.

26086000000 - SYRINGES AND NEEDLES, DENTAL

93824000000 - DENTAL EQUIPMENT MAINT/REPAIR